

## The SWPA Freight Guidebook Summary

The following pages present company profiles for 605 freight transportation businesses in southwestern Pennsylvania. The region is served by more than 395 motor carriers sites, 28 railroad company sites, 11 intermodal marketing companies, 19 barge/tow companies, 41 public-use river terminals, 6 steamship lines/agents, 22 public-use airports, 30 air-freight carriers sites, 19 international freight forwarders and customs brokers, 8 contract logistics firms, and 26 public-use warehouses. Detailed information on each of these organizations follows in this guidebook.

Two criteria were used to establish eligibility for this directory. First, the company must offer at least one of the above-listed freight transportation services. Second, the company must have an employment base within the following southwestern Pennsylvania counties: Allegheny, Armstrong, Beaver, Butler, Clarion, Fayette, Greene, Indiana, Lawrence, Washington, and Westmoreland.

### Company Profiles

The company profiles are organized alphabetically within the eleven business classifications listed above. A company offering services in multiple classifications has an entry in each one. Contacts and operational information are specific to each service.

Three types of information may be provided for each company:

1. Location and contact information—this information is available for each facility that a company operates in the region as well as its headquarters, whether inside or outside the eleven-county area.
2. Descriptors of company-wide operations—for example, company-wide employment, geographic area of service, affiliated companies, and fleet/equipment data.
3. Descriptors of local facilities—for example, facility employment, special services provided locally and indicators of local cargo-handling capacity.

Please note, some types of information may not be available for or applicable to a specific company.

The opening pages of each business classification contain summaries of the company profiles that follow in map, matrix, and table formats. The purpose of the summaries is two-fold. First, they provide an overview of the services available in the region as a whole. Second, they expedite searches through the profiles for companies that meet specific requirements.

For ease in consolidating information on companies with operations in multiple business classifications, there is a company cross-reference index in the concluding section of the guidebook. The index is organized alphabetically by company name and lists all pages that contain information on each company.

### Markets Served

A common descriptor throughout each of the business classes is Markets Served. There is a standard domestic breakdown in the directory for geographic area of coverage. The United States is broken into four groups according to the U.S. Census Regional Divisions. A company serves a group if it provides service to customers within the group. The groups are defined as follows:

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|-----------------------------|--|
| <b>Northeastern States:</b> | Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont  |
| <b>Southern States:</b>     | Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia |
| <b>Midwestern States:</b>   | Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin  |
| <b>Western States:</b>      | Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming   |